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## Chapter 1

1. Discuss: With which historical entrepreneur did you personally identify? Can you explain why?

Florence Nightingale because she made nursing a respectable career. She lowered the death rate from 42 percent to 2 percent in British Army Hospitals between February to March 1855. The quote, "The existence of knowledge and the widespread application of knowledge are very different things" identifies who I am as a person because it is one thing to know something and another to do something about it. I am a true advocate to this because, if there is something happening in which I can do something about, I will do anything to find an answer to this problem.

2. Name three important characteristics these historical figures had in common. Why did you choose these three in particular?

The important people I choose are: Oprah Winfrey, Bill Milliken, and Jenn Adams. They all struggled at the start, were able to overcome the many obstacles they faced. All of them had leadership goals and addresses a problem that is often overlooked by society

**3. What stood out for you as distinctive differences and similarities among the contemporary social entrepreneurs listed?**

Each contemporary social entrepreneur had struggles in the start. They built their foundation within social, political, for-profit constructs and more. They push boundaries such as St. Francis when he decided to dedicate his life to serve poverty. And Jenn Adams who wanted to bring clean water to children and families in Tanzania. These social entrepreneurs had little idea of the hardships they would encounter, but they did have an idea in their heart they needed to follow.

**4. Are there social entrepreneurs you feel were left off this chapter discussion? Who are they and why should they be added?**

Keller Rinaudo is the founder of "Zipline", a drone company that delivers urgent medical supplies to people and hospitals in Rwanda. It works by attaching a small parachute to the cargo, and dropping it from a "zip". The zip can carry medicine, vaccines, and blood transfusions.

He should be mentioned because, he provided an efficient method to help deliver time sensitive cargo to an area of need. This was both innovative and has never been done before at his success.